

# Did We Hit A Home Run?

Kirk & Mary Lou Kirkendall  
4168A W. Courthouse Road Crewe, VA 23930

1. When moving from Oviedo to Virginia, why did you hire The Hard Working Nice Guy's Team?

Because David helped us in our time of House Hunting. We liked his sensitivity, wisdom & patience as we searched.

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 **10**

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you? David & Debbie thought through the process, was honest with us about the market value and gave us good advice, tightened up the loose ends when we countered the contract & gave us good insight on what was best concerning our sell. He + Debbie kept a constant vigil on the process & then went to bat

4. Were you pleased with Debbie Joens and the service she provided? Please comment. Debbie was a truly highly motivated & persistent in her keeping the dates + dead lines up & she did her job with great grace & yet with the firmness that was needed throughout the process. We loved working w/ her. When there was a glitch in the closing we were most blessed by how hard they worked to keep us informed.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

Absolutely! Without a doubt he kept us informed & was very professional yet extremely caring & helpful. knew just how to handle every situation in the process.

6. Were the vendors we recommended beneficial? Please comment.

yes,

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title that caused you to feel uncomfortable? Please comment.

None

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to mind?

Detailed & patiently persistence.

9. Will you use The Hard Working Nice Guy's Team for your real estate needs in the future?

If we choose to ever have to move again David Gallop's team would be the first person we would call + also recommend to anyone we knew

10. Kirk & Mary Lou, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business? yes

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5/4/09  
Date

