

Did We Hit A Home Run?

David & Ann Priest
4595 Delmar Dr. Lakeland, FL 33801

1. When selling your property on Hullbridge Court, why did you hire The Hard Working Nice Guy's Team?

When seeking out a fair and honest Realtor, David Gallup was highly recommended by a lawyer who had many firsthand experiences with David's professional approach and resolve. We interviewed David and other Realtors. We selected him based on his sincere attitude and his access to many of the different methods for marketing our property.

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

David and his team were always prompt in their communications with us and their attention to all the details was exceptional. It should also be noted that the numerous items involved in the marketing, processing and closing actions along with the follow-up to make sure there were no surprises was far above normal. This is so very important when the client has little knowledge of what is currently required in real estate transactions, especially when they are conducted outside of your home state.

4. Were you pleased with Debbie Joens and the service she provided? Please comment.

Debbie Joes can best be described as a "personable professional" with a work ethic that should be the envy of everyone doing business with her. She has the personality that makes you want to be her friend even while you are discussing business.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

There was no doubt we were treated as a "Preferred Client"

6. Were the vendors (Handymen, Painters, Pressure Washers, etc) we recommended beneficial? Please comment.

The experiences we had with Bruce (general contractor) were again above expectations. His workmanship met all our expectations. He was prompt, competent and his work was fairly priced. We have recommended him to friends.

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title that caused you to feel uncomfortable? Please comment.

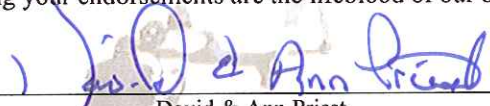
Yes, briefly when additional maintenance items were identified for correction. Once these items were explained and why they needed immediate attention by David and Bruce, it became clear that we had overreacted.

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to mind?

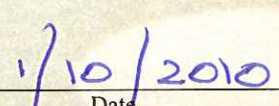
The best person and team for any real estate sale.

9. Will you use The Hard Working Nice Guy's Team for your real estate needs in the future? **We sure would!**

10. David & Ann, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business? **We already have!**



David & Ann Priest



Date

P.S. We also want to thank you for your donation to the Children's Miracle Network in our honor. That was very thoughtful of you! You and your staff are truly a blessing!

