

# Did We Hit A Home Run?

Bob & Lori White  
1382 Blue Spruce Ct. Winter Springs, FL 32708

1. When moving from Winter Springs to Dunnellon, why did you hire The Hard Working Nice Guy's Team?

Recommendation of Jeff Smith and meeting with David.  
We had already committed verbally to another realtor, but changed our mind!

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

Guidance in pricing and suggestions to improve the appearance of the house.

4. Were you pleased with Debbie Joens and the service she provided? Please comment.

Absolutely - everything was great! Knowledgeable, helpful, and very efficient with great follow through -

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

Yes, David took great care to understand our situation and present a successful strategy.

6. Were the vendors (Carpet Cleaners, Handymen, Painters, Pressure Washers, etc) we recommended beneficial? Please comment.

Yes - we used roof cleaner; no problems.

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title that caused you to feel uncomfortable? Please comment.

No problems

8. When you think of The Hard Working Nice Guy selling real estate, what's the first thing that comes to mind?

Knowledgeable, helpful, concerned (And we sold in 1 day!)

9. Will you use The Hard Working Nice Guy's Team for your real estate needs in the future?

Yes!

10. Bob & Lori, will you actively relate the experience you had with David's team and introduce us to your friends and family members, knowing your endorsements are the lifeblood of our business?

Lori White  
Bob & Lori White

yes!! 😊

5/20/09  
Date